Keep on Truckin’

Presented by
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Box truck with tall boxes and lift gates

Pickup trucks
a. Great for transporting crews and tools
b. Used to “put out fires”
c. Gives us greater flexibility
We have a variety of types of trucks:

a. Crew cab box trucks
b. 16’ box trucks for jobs that large trucks won’t fit
c. Stakebed trucks and semis with flatbed trailers and pup trailers

Semi flat bed with piggy back option

a. This is a large time saver and eliminates the need of second truck to transport forklifts to job sites.
b. Large loads are easy to unload and move equipment on job sites.

Our company currently has three 26’ box trucks.
Tent Ox (528 Avant) pulled by either a stakebed truck or pick up truck.

Gator we have rigged up for pulling items over 50 feet into place.
Rent trailers with Moffetts to move our block and roll system for large events.

Lease 1 truck from Ryder and rent more when needed.
Own 2 stakebed trucks 12’ & 24’.

All of our trucks can hold at least 5 people in the cab.

This enclosed trailer is 20’ in length and can hold at least 10,000 pounds.
This is our OOPs truck.

Pros:
1) Small
2) No special license
3) Fit 72” table thru back door
4) Tow hitch for equipment

Cons:
1) Only seats 2
2) Can’t go on parkway
3) Doesn’t fit parking garage

Van

Pros:
1) Small, great for city
2) No special license
3) Toolbox for parts
4) Lift gate 3000# leveling

Cons:
1) Only seats 3
2) No tow hitch

Specs:
1) 19,500#
2) Diesel
3) 16’ box

Small Box
**Large Box**

Pros:
1) Crew cab seats 6
2) 24’ box with attic
3) No special license
4) Toolboxes & ladder storage
5) Lift gate 3000# leveling
6) Mobile billboard

Cons:
1) Too big for some locations
2) 13’6” high – watch low bridges
3) No trailer hitch

Specs:
1) 25,900# 
2) Diesel / Automatic 
3) 24’ box

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**Tow Style**

Pros:
1) Multiple bodies
2) Great for pallets & Bil Jax
3) No special license
4) Toolboxes
5) Deliver generators & AC
6) 4 WD – great for off Road

Cons:
1) Seats 2

Specs:
1) 19,500# 
2) Diesel / Automatic 
3) 12’ body

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**Tow Style**

Pros:
1) Rollback – moves forklifts & equipment
2) Holds 360 /8' tables palletized; 18 pallets or 6 units of plywood
3) Move tent weights, ballast
4) Toolboxes
5) Deliver generators & AC
6) Transport structure beams up to 7.5 M or 24’ 9”

Cons:
1) Requires CDL & log books
2) Requires apportioned plates
3) Seats 2

Specs:
1) 60,000# 
2) Diesel / Automatic 
3) 27’ body 
4) 30,000# towing capacity

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Large Box Details

Large Box Benefit:
1) 104” interior height x 98” wide
2) Stand up 8’ tables
3) Vertical “E” track = unlimited tie down
4) Plywood lined interior protects body from damage
5) Translucent roof
6) 12” steel toe kick
7) 48” steel threshold plate
8) Interior/Exterior LED lights
9) 3000# self-leveling lift gate 80”
10) Pull out walk ramp
11) Under body tool box & ladder rack
12) Back up camera

GPS benefits
1. Tracking truck locations
2. We don’t have to call drivers and distract them in order to determine if they are on schedule
3. We can receive notifications when a truck is running late for a timed delivery
4. We are able to audit routes to track speed and efficiency of drivers

We use NexTraq to track our trucks.
This screen shows us where the truck is parked.

All trucks have a Garmin display to help get to the right spot.

The trucks can send messages back and forth to each other as well thru the Nextraq system.

Many different reports can be run including showing all the stops.
Benefit:
1) Know where truck is at all times
2) ‘Live’: speed, stops, idling
3) Fewer calls to driver
4) Mobile app for managers
5) Eliminated maps

Delivery Schedules:
1) Create thru Alert
2) Upload to trucks
3) Follow routes on GPS
4) Maximized timed deliveries

Dispatchers Role:
1) Create routes
2) Police schedule & watch for challenges
3) Communicate w/drivers, sales team, management, customers
4) Review paperwork out/in route
5) Familiarize with open & future jobs

GPS

1. Diamond Rental chooses to own all of its vehicles.
2. We generally buy uses trucks that fit our needs.
3. We have our own shop and do 90% of our vehicle repairs in house.
4. During our peak month June-Aug we do short term truck rentals to fill our truck needs.

Lease VS Own
Own:
1) Yours
2) Spec to your Needs
3) Higher Payments – Equity
4) No Mileage Penalty
5) Depreciation Expense up to 5 years
6) More Cost Effective

Lease:
1) Not Yours
2) Accept As-Is
3) Payments Lower – No Equity
4) Mileage Penalty
5) Full Expense
6) Limited Resale

Best Practices:

Background checks and driving record reviews are done on all drivers before hiring and reviewed annually.

Daily inspection of trucks to insure safety of trucks
   a. Drivers are trained on proper inspection process.
   b. Dispatch is able to red tag trucks that are unsafe to operate.
   c. Minor problems are fixed immediately and placed back into operation (Examples: lights, wipers and tire pressure).

Spotters are always used when backing trucks.

Weekly driver training including safe driving practices, truck inspections, securing loads and caring for the vehicles.

Best Practices:

Each keychain shows which truck it goes to and lists the license plate with it.
Best Practices:

1) “PLTR” = Please Learn to Read
2) Always have a back up spotter – even with the camera
3) Use Blue Tooth
4) Truck inspection

For more Best Practices from Kenny Puff, watch his 2013 Events & Tents Virtual Tour at https://www.youtube.com/watch?v=cdjcDuPyuk

Time for questions

Please wait for the microphone.

Next Session

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Room 313

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6:45 p.m. – 8:45 p.m.
Advance registration and ticket required
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